

Results Item Scoring Guidelines

Guidelines	0-5%	10-25%	30-45%	50-65%	70-85%	90-100%
Levels	There are no organizational performance results or poor results in areas reported	A few organizational performance results are reported, and early good performance levels are evident in a few areas.	Good organizational performance levels are reported for some areas of importance to the Item requirements.	Good organizational performance levels are reported for most areas of importance to the Item requirements.	Good to excellent organizational performance levels are reported for most areas of importance to the Item requirements.	Excellent organizational performance levels are reported for most areas of importance to the Item requirements.
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Trends	Trend data either are not reported or show mainly adverse trends.	Some trend data are reported, with some adverse trends evident.	Some trend data are reported, and a majority of the trends presented are beneficial.	Beneficial trends are evident in areas of importance to the accomplishment of the organization's mission.	Beneficial trends have been sustained over time in most areas of importance to the accomplishment of the organization's mission.	Beneficial trends have been sustained over time in all areas of importance to the accomplishment of the organization's mission.
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Comparisons	Comparative information is not reported	Little or no comparative information is reported	Early stages of obtaining comparative information are evident	Some current performance levels have been evaluated against relevant comparisons and/or benchmarks and show areas of good relative performance.	Many to most trends and current performance levels have been evaluated against relevant comparisons and/or benchmarks and show areas of leadership and very good relative performance.	Evidence of industry and benchmark leadership is demonstrated in many areas.
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Integration	Results are not reported for any areas of importance to the accomplishment of the organization's mission. No performance projections are reported.	Results are reported for a few areas of importance to the accomplishment of the organization's mission. Limited or no performance projections are reported.	Results are reported for many areas of importance to the accomplishment of the organization's mission. Limited performance projections are reported.	Organizational PERFORMANCE RESULTS are reported for most KEY student, STAKEHOLDER, market, and PROCESS requirements. PERFORMANCE PROJECTIONS for some high-priority RESULTS are reported.	Organizational PERFORMANCE RESULTS are reported for most KEY student, STAKEHOLDER, market, PROCESS, and ACTION PLAN requirements, and they include some PROJECTIONS of your future PERFORMANCE.	Organizational PERFORMANCE RESULTS fully address KEY student, STAKEHOLDER, market, PROCESS, and ACTION PLAN requirements, and they include PROJECTIONS of your future PERFORMANCE.
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Item Overall Score

0-5%	<input type="text"/>
10-25%	<input type="text"/>
30-45%	<input type="text"/>
50-65%	<input type="text"/>
70-85%	<input type="text"/>
90-100%	<input type="text"/>

RESULTS SCORING GUIDELINES

For Use with Category 7

SCORE	RESULTS
0% or 5%	<ul style="list-style-type: none"> There are no organizational PERFORMANCE RESULTS and/or poor RESULTS in areas reported. (Le) TREND data either are not reported or show mainly adverse TRENDS. (T) Comparative information is not reported. (C) RESULTS are not reported for any areas of importance to the accomplishment of your organization's MISSION. No PERFORMANCE PROJECTIONS are reported. (I)
10%, 15%, 20%, or 25%	<ul style="list-style-type: none"> A few organizational PERFORMANCE RESULTS are reported, and early good PERFORMANCE LEVELS are evident in a few areas. (Le) Some TREND data are reported, with some adverse TRENDS evident. (T) Little or no comparative information is reported. (C) RESULTS are reported for a few areas of importance to the accomplishment of your organization's MISSION. Limited or no PERFORMANCE PROJECTIONS are reported. (I)
30%, 35%, 40%, or 45%	<ul style="list-style-type: none"> Good organizational PERFORMANCE LEVELS are reported for some areas of importance to the Item requirements. (Le) Some TREND data are reported, and a majority of the TRENDS presented are beneficial. (T) Early stages of obtaining comparative information are evident. (C) RESULTS are reported for many areas of importance to the accomplishment of your organization's MISSION. Limited PERFORMANCE PROJECTIONS are reported. (I)
50%, 55%, 60%, or 65%	<ul style="list-style-type: none"> Good organizational PERFORMANCE LEVELS are reported for most areas of importance to the Item requirements. (Le) Beneficial TRENDS are evident in areas of importance to the accomplishment of your organization's MISSION. (T) Some current PERFORMANCE LEVELS have been evaluated against relevant comparisons and/or BENCHMARKS and show areas of good relative PERFORMANCE. (C) Organizational PERFORMANCE RESULTS are reported for most KEY CUSTOMER, market, and PROCESS requirements. PERFORMANCE PROJECTIONS for some high-priority RESULTS are reported. (I)
70%, 75%, 80%, or 85%	<ul style="list-style-type: none"> Good to excellent organizational PERFORMANCE LEVELS are reported for most areas of importance to the Item requirements. (Le) Beneficial TRENDS have been sustained over time in most areas of importance to the accomplishment of your organization's MISSION. (T) Many to most TRENDS and current PERFORMANCE LEVELS have been evaluated against relevant comparisons and/or BENCHMARKS and show areas of leadership and very good relative PERFORMANCE. (C) Organizational PERFORMANCE RESULTS are reported for most KEY CUSTOMER, market, PROCESS, and ACTION PLAN requirements, and they include some PROJECTIONS of your future PERFORMANCE. (I)
90%, 95%, or 100%	<ul style="list-style-type: none"> Excellent organizational PERFORMANCE LEVELS are reported for most areas of importance to the Item requirements. (Le) Beneficial TRENDS have been sustained over time in all areas of importance to the accomplishment of your organization's MISSION. (T) Evidence of industry and BENCHMARK leadership is demonstrated in many areas. (C) Organizational PERFORMANCE RESULTS fully address KEY CUSTOMER, market, PROCESS, and ACTION PLAN requirements, and they include PROJECTIONS of your future PERFORMANCE. (I)